

BUSINESS SOLUTION



WHAT IS SWIO?

Thanks to SWIO, we offer you a simple and convenient transition to e-mobility with our 360° charging solution.

As a local provider of a comprehensive e-mobility product and service programme, we stand out for our customer proximity and fast response times.

We offer tailor-made charging solutions for electric and plug-in hybrid vehicles in your company fleet.

We will help you make the switch to e-mobility:

- Individual advice and development of a business case
- Non-binding needs and site assessments
- Selection of the appropriate charging infrastructure
- Overall monitoring of the whole installation process.
- Backend integration and split-billing service
- Support and maintenance package
- Branding possibilities on charging stations and company charging cards





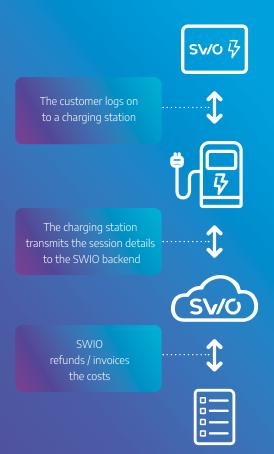
WHY IS SWIO INTERESTING FOR MY COMPANY?

- Efficient and optimized use of your electric fleet
- Increased attractiveness to customers by offering on-site charging facilities
- Attractive government subsidies
- Source of income/financing of stations through flexible reimbursement rates
- Simple management of employee vehicles: charging at home, in the company and in public with one charging card and centralized data in the backend
- Overview of the charging processes of your employees or at your charging stations
- Full flexibility thanks to various split-billing models

WHY A BACKEND FOR CHARGING STATIONS?

- Documentation and separate billing of all charging processes
- Public integration of charging points
- Overview and statistics of charging processes at company charging stations
- Overview of your employees charging processes

The SWIO backend is a platform in which the charging stations can be managed and monitored. This allows an individual setup of the different charging stations via a remote connection



SUPPORT

To guarantee the smooth operation of all charging stations, we offer two support options. This ensures that the user always has a successful charging experience. As the owner of the charging station, you benefit since you do not need to manage the charging stations.

Take advantage of the following support packages for your project:

Support Light

- · 8/5 Support
- Remote diagnostics & troubleshooting
- · Language GER, EN



Support Plus

- · 24/7 Support
- Remote diagnostics
 & troubleshooting
- Language LU, GER, FR, EN
- Automatic error diagnosis
 & notification
- 2nd level support (transmission of technical problem)
- Coordination of warranty claims between manufacturer and customer

SWIO BACKEND IN THE B2B DOMAIN

In the B2B area, we can cover the following scenarios:

Public Charging:

- Integration of your charging station in the public network and accessibility for external users.
- Visibility of your charging stations in the different charging apps in the public network
- Individual refund possibilities
- Billing and monthly invoicing by SWIO

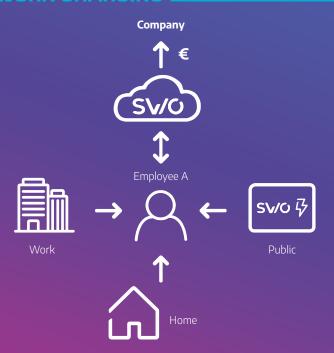
Work Charging:

- The employee has the possibility to charge with one charging card at work, at home or in public
- Cost overview and monitoring of company car drivers
- The employee can benefit from a flat rate or different rates for charging stations at home and at work
- Invoicing and monthly billing by SWIO

PUBLIC CHARGING



WORK CHARGING



SPLIT BILLING WITH SWIO BACKEND

With the SWIO backend, you have the possibility of adapting the billing method to your company's needs. **We offer you 3 split billing options.**

1 NO BILLING

Monthly reporting of charging details.

Here you will receive a CSV export of all your charging processes in a month. This allows you to do your own internal billing with your co-workers.

PLAT RATE FOR ALL USERS

Automatic billing.

Here a flat rate is set for all charging station users, which will be automatically invoiced to the user.

3 INDIVIDUAL RATE PER USER

Automatic billing.

In this option, you can assign individual rates to the different charging station users, which will be automatically invoiced to the user.

SWIO CONTROL BUSINESS

SWIO Control Business is an energy management system for commercial and industrial use. It is specifically designed for companies, fleet operators, solar plant operators and larger residences that want to **make their energy and charging infrastructure efficient, future-proof and cost-effective**.

- Compatible with existing and new charging stations (including bidirectional models) via OCPP translator 1.5 to 1.6
- Platform-independent multi-brand load management
- PV integration and connection to the electricity spot market
- Dynamic control of charging power and time
- Location and role management
- Intelligent battery management
- Forecast-based charging with weather and user data

Price upon request







APPLY FOR YOUR PROJECT NOW!



FILL IN OUR **CONTACT SHEET**

TO THE FORM



OR WRITE AN EMAIL TO **INFO@SWIO.LU**

WRITE AN E-MAIL

An official partner of





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